



BNP Paribas Real Estate provides services in the whole real estate domain: from Transaction to Valuation, Investment and Property Management as well as Consulting. Providing clients with our expertise, market knowledge and best customer care is vital for our company.

We are looking for a new colleague to reinforce our position on the Belgian market:

FTE

LETTING & SALES CONSULTANT

OFFICES — BRUSSELS

(NL/FR/EN)

YOUR ROLE & RESPONSIBILITIES

As part of the Letting & Sales— Brussels Office team, you will work closely with your colleagues on advising companies, investors and developers on their real estate strategies in and around our capital. Reporting directly to the Director Letting & Sales but playing in a good and experienced team, you will:

- Act as the main point of contact for clients (landlords, investors, occupiers), while proactively expanding our client portfolio.
- Prospect new opportunities and expand the client portfolio.
- Advise companies on office search, location strategy, and negotiation.
- Lead lease and sales negotiations from start to finish.
- be supported by an experienced team and Research & Marketing colleagues.
- Track activity and report on performance.
- Promote cross-selling with other BNPPRE departments.
- Build and maintain strong relationships across the real estate ecosystem.

WHAT MAKES YOU THE PERFECT CANDIDATE?

- Commercial mindset – You combine sharp commercial skills with a strong interest in real estate.
- Problem-solver – You tackle challenges with energy, enthusiasm, and resilience, turning obstacles into opportunities.
- Natural communicator – You enjoy networking and engaging with stakeholders, listening to their needs and presenting them compelling solutions.
- Independent & proactive —You lead real estate transactions from start to finish, taking full ownership of the process and driving deals to successful closure.



YOUR BACKGROUND & SKILLS

- A university degree (or equivalent experience), with prior **exposure to real estate** being a plus.
- Strong **organisational** and **commercial skills**, allowing you to manage multiple priorities effectively.
- Advanced proficiency in **MS Office**, particularly Excel, to support data-driven decision-making.
- Fluent in **French** and/or **Dutch**, and you have a comfortable level in **English**.

WHY JOIN US?

BNP Paribas Real Estate offers more than just a job. It is a place where you can learn, grow, connect and make an impact.

Our strength at BNPPRE? Our people.

What truly sets us apart is our team. We strongly believe that our people are the driving force behind our success. That's why we foster a **dynamic, supportive, and friendly work environment** where collaboration comes naturally and where you'll quickly build strong relationships—both professionally and personally.

And that is not all.

- **A prime workspace:** You will work in a modern, centrally located office in Brussels, fully equipped to help you perform at your best and collaborate efficiently.
- **The strength of a global brand:** As part of one of Europe's leading financial groups, you can benefit from the strengths, stability, reputation, and international reach.
- **A people-driven culture:**
 - Collaborative, inclusive and supportive environment.
 - Dynamic atmosphere fostering teamwork and shared success.
- **Entrepreneurial mindset:** Initiative and creativity is encouraged and rewarded.
- **Fair compensation:** Performance-based remuneration with transparency and equity.

If you think you are the one we are looking for, you are invited to send your application and Curriculum Vitae to hr.rebe@realestate.bnpparibas. We look forward to meeting you!